



Tanana
Chiefs
Conference

Doyon Conference Room A/V Upgrade

REQUEST FOR PROPOSAL (RFP)

04-13-2026

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I. Introduction

Tanana Chiefs Conference (TCC), organized as Dena' Nena' Henash or "Our Land Speaks," is a sovereign tribal consortium with a board of directors consisting of 42 Tribal communities across Interior Alaska, representing 37 federally recognized tribes. TCC is an Alaska Native non-profit corporation that provides health and social services for the more than 18,000 Alaska Native people in the Interior Alaska region. TCC was formed in 1962, but its history dates back over 100 years, when tribal chiefs from throughout the region banded together to protect their Native land rights. TCC's main office is in Fairbanks, Alaska. TCC region covers 235,000 square miles of Interior Alaska, which is equal to about 37 percent of the entire state. The region is divided into six sub-regions: Yukon Koyukuk, Yukon Tanana, Lower Yukon, Upper Kuskokwim, Yukon Flats, and Upper Tanana.

II. Solicitation

Tanana Chiefs Conference (TCC) Audio Visual Team is seeking proposals for the Doyon Conference Room A/V Upgrade.

Questions regarding this solicitation and/or proposal submissions shall be emailed to **Kevin Dennis** at Kevin.dennis@tananachiefs.org.

Proposal Submission Deadline:

Proposals are required to be submitted no later than **April 30, 2026**.
Proposals received after the time announced will not be considered.

III. Scope of Work

Furnish, install, program, start up, test and commission a Q-Sys Conference room for the TCC Doyon Room. The system must include the list of equipment below:

QSC CORE8FLEX I/O Processor x 1

QSC TSC-101-G3 Touchscreen Controller x 1

QSC NV-32-H Q-SYS Network Video Endpoint x 3

QSC NC-12X80 ePTZ Conference Camera x 1

QSC NL-C4 4" IP Speaker, Ceiling x 8

Logitech TAPSCH Tap Scheduler x 2

Shure MXA901W-R Ceiling Mount Mic, White x 2

There will be two inputs needing to be programmed into the Q-Sys system: MTR (Microsoft Teams Room) PC and HDMI on table for Laptop A/V sharing.

Network runs from each piece of equipment to Comm Closet and additional runs for the MTR (Microsoft Teams Room) PC and Tap controller. Approximately 200 ft from room to comm closet.

The Q-Sys designer must also build in Reflect monitoring Proxy components for TCC staff to monitor health after installation, as well as continue using same UCI design for touch panel controls.

Any old/unused A/V equipment currently in place will be removed at discretion of TCC A/V team.

Each bidder shall thoroughly examine the contract documents. The failure or neglect of a bidder to receive or examine this request for proposal and proposed services contract or any part thereof shall in no way relieve it from any obligations with respect to its quote or to the service contract. No claim for additional compensation shall be allowed which is based upon a lack of knowledge of any contract document.

IV. Selection Criteria

<p>Overall Proposal Suitability & Quality Bidders must meet the needs included herein and be presented in a clear and organized fashion. Clarity, completeness, compliance with instructions, organization, and responsiveness to TCC requirements.</p>	5
<p>Value, Cost & Native Preference Bidders will be evaluated on the cost of their solution(s) based on the work to be performed in accordance with the scope of this project. Total cost of ownership (licensing, implementation, training), price transparency and itemization.</p> <p><u><i>A bidder that is majority-owned (greater than 50% ownership interest) by one or more TCC-region tribal members or by a TCC-region village corporation shall receive a 10% reduction in its total bid price in accordance with TCC Resolution 2026-05. To qualify for this preference, such ownership interest must exceed 50% at the time of bid submission.</i></u></p>	15
<p>Vendor Company Health & Financial Stability Company background, years in business, and financial stability Relevant AV systems integration experience (minimum 3 years preferred) References for similar conference room or enterprise AV projects Capacity to support multi-year maintenance and lifecycle management.</p>	10
<p>Technical expertise & Implementation Approach Bidders must provide descriptions and documentation of Q-Sys technical expertise and implementation plan as well as proposed AV architecture and equipment selection (displays, microphones, cameras, DSPs, control systems, etc.) Integration with Microsoft Teams.</p>	35
<p>Organizational Experience & Functional Fit Bidders will be evaluated on the details on features as it pertains to the scope of work. Depth and relevance of experience across conference room A/V systems fit to TCC use cases; configuration vs. customization; demonstrated outcomes in similar environments.</p>	35
<p>Total Points:</p>	100

I. Selection Process

Selection will be made through a competitive “weight of award bid process” based on the bid with the highest points awarded based on the above selection matrix.

Contractor’s qualifying for in-region native preference, as defined above, will receive a

ten percent reduction in proposed pricing per TCC policy and TCC Resolution 2026-05.

TCC may make such reasonable investigations as deemed proper and necessary to determine the ability of the candidate to perform the work and the candidate shall furnish to TCC all such information and data for this purpose as may be requested. TCC reserves the right to inspect candidate's physical facilities regarding the candidate's capabilities. TCC further reserves the right to reject any proposal if the evidence submitted by or investigations of such candidate fails to satisfy TCC that such candidate is properly qualified to carry out the obligations of the contract and to complete the work contemplated herein.

By submitting their proposals, all candidates certify that: (1) their proposals are made without collusion or fraud; (2) they have not offered or received any kickbacks or inducements from any other candidate, supplier, manufacturer, or subcontractor in connection with their proposal; and (3) they have not conferred on any TCC employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present, or promised, unless consideration of substantially equal or greater value was exchanged.

Notification of Selection will be issued and sent by **May 8, 2026.**

VI. The contract that will be used for this project is Attachment B to this request for proposal. By submitting a bid, the vendor acknowledges and agrees to the contract terms provided for.

1. Attachments

- A- TCC's Service Contract
- B- TCC's Resolution 2026-05

II. Required Documents

The following documents are required to be considered responsive.

- Signed proposal
- Cost Proposal
- If claiming Native preference, the bidder must provide verification that one or more TCC-region tribal members or a TCC-region village corporation holds a greater than 50% ownership interest in the company.

Upon selection, the following documents will be required.

- W-9
- Current Business License
- Current Certificate of Insurance meeting or exceeding requirements